## CONSOLIDATED BALANCE SHEET

Quarter 3/ 2008

| Unit: VND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 1,688,473,094,033 | 1,754,628,535,880 |
| I. Cash and cash equivalents | 110 | 3 | 78,701,928,084 | 530,437,846,752 |
| 1. Cash | 111 |  | 78,701,928,084 | 530,437,846,752 |
| 2. Cash equivalents | 112 |  | - |  |
| II. Short-term financial investments | 120 | 11 | 737,754,905,504 | 522,518,126,041 |
| 1. Short-term investments | 121 |  | 767,128,858,471 | 527,449,921,278 |
| 2. Provision for devaluation of short-term security investments | 129 |  | $(29,373,952,967)$ | $(4,931,795,237)$ |
| III. Receivables | 130 | 4 | 592,707,001,415 | 560,318,148,115 |
| 1. Trade accounts receivables | 131 |  | 90,940,762,022 | 77,627,503,003 |
| 2. Advances to suppliers | 132 |  | 163,540,469,148 | 141,969,879,791 |
| 5. Other receivables | 135 |  | 338,841,587,566 | 340,720,765,321 |
| 6. Provision for short-term bad receivables | 139 |  | $(615,817,321)$ | - |
| IV. Inventories | 140 | 5 | 249,456,899,786 | 136,271,838,334 |
| 1. Inventories | 141 |  | 250,753,585,676 | 136,666,689,819 |
| 2. Provision for devaluation of inventories | 149 |  | $(1,296,685,890)$ | $(394,851,485)$ |
| V. Other short-term assets | 150 |  | 29,852,359,244 | 5,082,576,638 |
| 1. Short-term prepaid expenses | 151 |  | 27,599,599,049 | 1,562,440,247 |
| 2. VAT deductible | 154 |  | 2,054,771,513 | 2,089,146,387 |
| 3. Other short-term assets | 158 |  | 197,988,682 | 1,430,990,004 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 1,642,399,842,352 | 1,312,845,945,330 |
| I. Long-term receivables | 210 | 6 | 73,555,433,164 | 30,910,822,365 |
| 4. Other long-term receivables | 218 |  | 73,555,433,164 | 30,910,822,365 |
| II. Fixed assets | 220 |  | 686,626,962,749 | 480,859,799,729 |
| 1. Tangible fixed assets | 221 | 7 | 408,423,773,920 | 301,160,754,679 |
| - Historical cost | 222 |  | 533,849,730,613 | 421,807,160,403 |
| - Accumulated depreciation | 223 |  | $(125,425,956,693)$ | (120,646,405,724) |
| 2. Finance leases fixed assets | 224 | 8 | 18,983,996,284 | 23,217,196,024 |
| - Historical cost | 225 |  | 33,205,819,011 | 34,758,862,354 |
| - Accumulated depreciation | 226 |  | $(14,221,822,727)$ | $(11,541,666,330)$ |
| 3. Intangible fixed assets | 227 | 9 | 112,376,083,837 | 113,154,969,429 |
| - Historical cost | 228 |  | 127,265,071,824 | 126,102,536,075 |
| - Accumulated depreciation | 229 |  | $(14,888,987,987)$ | (12,947,566,646) |
| 4. Construction in progress expenses | 230 | 10 | 146,843,108,708 | 43,326,879,597 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  | - |  |
| - Accumulated depreciation (*) | 242 |  | - |  |
| IV. Long-term financial investments | 250 | 11 | 876,609,954,377 | 797,350,465,524 |
| 1. Investment in subsidiaries | 251 |  | 9,952,251,894 |  |
| 2. Investment in joint-venture | 252 |  | 30,188,091,202 | 30,212,025,524 |
| 3. Goodwill | 253 |  | 44,728,599,281 |  |


| 4. Other long-term investments | 258 |  | 791,741,012,000 | 767,138,440,000 |
| :---: | :---: | :---: | :---: | :---: |
| V . Other long-term assets | 260 |  | 5,607,492,062 | 3,724,857,712 |
| 1. Long-term prepaid expenses | 261 |  | 1,856,634,350 |  |
| 2. Deferred income tax assets | 262 | 25.3 | 3,745,857,712 | 3,724,857,712 |
| 3. Others | 268 |  | 5,000,000 |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 3,330,872,936,385 | 3,067,474,481,210 |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES (300= 310+330) | 300 |  | 884,397,803,812 | 593,513,093,728 |
| I. Short-term liabilities | 310 |  | 682,937,562,101 | 467,800,038,068 |
| 1. Short-term borrowing and debts | 311 | 12 | 238,157,705,540 | 263,002,966,594 |
| 2. Trade accounts payable | 312 | 13 | 136,029,878,094 | 156,329,913,903 |
| 3. Advances from customers | 313 |  | 46,814,319,374 | 3,105,396,000 |
| 4. Taxes and liabilities to State budget | 314 | 14 | 15,914,349,510 | 8,589,224,848 |
| 5. Payable to employees | 315 |  | 1,194,718,535 | 4,595,596,184 |
| 6. Payable expenses | 316 | 15 | 8,254,567,320 | 1,050,857,024 |
| 7. Accounts payables-Affiliate | 317 |  | 2,140,722,604 |  |
| 8. Payable in accordance with contracts in progress | 318 |  | - |  |
| 9. Other short-term payables | 319 | 16 | 234,431,301,124 | 31,126,083,515 |
| 10. Provision for short-term liabilities | 320 |  | - |  |
| II. Long-term liabilities | 330 | 17 | 201,460,241,711 | 125,713,055,660 |
| 3. Other long-term payables | 333 |  | - |  |
| 4. Long-term borrowing and debts | 334 |  | 189,490,755,759 | 112,409,992,404 |
| 5. Deferred income tax | 335 |  | - |  |
| 6. Provision for unemployment allowance | 336 |  | 11,969,485,952 | 13,303,063,256 |
| 7. Provision for long-term liabilities | 337 |  | - |  |
| B. OWNER'S EQUITY ( $400=\mathbf{4 1 0}+\mathbf{4 3 0}$ ) | 400 |  | 2,373,882,642,906 | 2,453,493,647,662 |
| I. Capital sources and funds | 410 |  | 2,372,285,560,711 | 2,447,395,999,531 |
| 1. Paid-in capital | 411 |  | 571,148,760,000 | 469,996,650,000 |
| 2. Capital surplus | 412 |  | 1,725,237,946,955 | 1,725,693,881,955 |
| 4. Treasury stock | 414 |  | (136,696,029,200) | $(172,326,400)$ |
| 6. Foreign exchange difference | 416 |  | 2,250,831,337 | 1,914,841,317 |
| 7. Investment and development fund | 417 |  | 25,430,280,515 | 25,370,280,515 |
| 8. Financial reserve fund | 418 |  | 26,792,635,752 | 25,792,635,752 |
| 9. Other fund belong to owner's equity | 419 |  | 15,513,778,313 | 17,002,430,550 |
| 10. Retained profit | 420 |  | 142,607,357,039 | 181,797,605,842 |
| II. Budget sources | 430 |  | 1,597,082,195 | 6,097,648,131 |
| 1. Bonus and welfare fund | 431 |  | 1,597,082,195 | 6,097,648,131 |
| C. MINORITY INTEREST | 500 |  | 72,592,489,668 | 20,467,739,819 |
| TOTAL RESOURCES (430=300+400) | 440 |  | 3,330,872,936,385 | 3,067,474,481,210 |


| Items | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: |
| Foreign currencies: |  |  |  |
| - USD |  | $285,265.62$ | $276,919.00$ |
| - EURO |  |  |  |
|  |  |  |  |

CONSOLIDATED INCOME STATEMENT
Quarter 3/ 2008

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year | Current Year | Previous Year |
| 1. Revenue of sales and services | 01 | VI. 25 | 538,580,241,568 | 408,180,588,674 | 1,054,219,011,789 | 868,407,108,056 |
| 2. Deductions | 02 |  | 6,348,605,398 | 462,737,984 | 8,124,157,555 | 1,415,436,479 |
| 3. Net sales and services (10=01-02) | 10 |  | 532,231,636,170 | 407,717,850,690 | 1,046,094,854,234 | 866,991,671,577 |
| 4. Cost of goods sold | 11 | VI. 27 | 376,233,203,218 | 264,532,281,854 | 769,353,822,258 | 623,092,984,442 |
| 5. Gross profit (20=10-11) | 20 |  | 155,998,432,952 | 143,185,568,836 | 276,741,031,975 | 243,898,687,135 |
| 6. Financial incomes | 21 | VI. 26 | 23,667,858,154 | 2,754,106,354 | 75,233,138,206 | 33,490,035,182 |
| 7. Financial expenses | 22 | VI. 28 | 44,638,293,812 | 7,317,558,092 | 69,076,565,528 | 21,517,529,364 |
| - Include: Interest expense | 23 |  | 20,014,889,352 | 7,238,372,372 | 36,978,916,869 | 19,092,751,341 |
| 8. Selling expenses | 24 |  | 40,531,511,609 | 31,625,908,869 | 79,725,029,624 | 64,201,282,243 |
| 9. General \& administrative expenses | 25 |  | 32,548,032,467 | 18,568,844,012 | 69,739,162,143 | 47,641,251,631 |
| 10. Net operating profit ( $30=20+(21-22)-(24+25)$ ) | 30 |  | 61,948,453,218 | 88,427,364,217 | 133,433,412,886 | 144,028,659,079 |
| 11. Other incomes | 31 |  | 16,721,599,586 | 4,317,859,900 | 99,756,120,683 | 24,144,585,889 |
| 12. Other expenses | 32 |  | 8,851,846,102 | 906,433,871 | 91,949,453,454 | 3,261,728,694 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 7,869,753,484 | 3,411,426,029 | 7,806,667,229 | 20,882,857,195 |
| 14. Profit before tax ( $\mathbf{5 0}=\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 69,818,206,702 | 91,838,790,246 | 141,240,080,115 | 164,911,516,274 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | (1,911,785,935) | - | 1,173,032,597 | - |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | - |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 71,729,992,637 | 91,838,790,246 | 140,067,047,518 | 164,911,516,274 |

## CONSOLIDATED CASH FLOWS STATEMENT

Quarter 3/ 2008 (Indirect method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 01 |  | 141,240,080,115 | 164,911,516,274 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 02 |  | 42,406,056,047 | 27,997,160,043 |
| Provisions | 03 |  | 25,343,992,135 | - |
| Unrealized foreign exchange difference loss/gain | 04 |  | - | 58,287,978 |
| Loss/gain from investment | 05 |  | (13,963,239,907) | (26,316,832,963) |
| Interest expenses | 06 |  | 36,978,916,869 | 18,178,169,983 |
| 3. Operating profit before the changes of current capital | 08 | - | 232,005,805,259 | 184,828,301,315 |
| Changes in accounts receivable | 09 |  | (76,713,593,995) | (157,728,176,106) |
| Changes in inventories | 10 |  | $(114,086,895,857)$ | 24,599,958,419 |
| Changes in trade payables (exclude interest payable, income tax payable) | 11 |  | 239,982,785,087 | 67,779,815,546 |
| Changes in prepaid expenses | 12 |  | (27,893,793,152) | (7,958,155,799) |
| Paid interest | 13 |  | $(31,645,485,252)$ | $(18,157,223,828)$ |
| Paid corporate income tax | 14 |  | - | - |
| Other receivables | 15 |  | 316,332,485 | 15,624,500,632 |
| Other payables | 16 |  | (38,315,366,185) | (37,937,464,996) |
| Net cash provided by (used in) operating activities | 20 | - | 183,649,788,390 | 71,051,555,183 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | $(259,827,876,957)$ | (96,623,525,667) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | 786,262,824 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (537,700,000,000) | (262,304,589,200) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 336,079,743,041 | 374,074,842,939 |
| 5. Cash paid for joining capital in other companies | 25 |  | (373,810,564,050) | (470,419,096,735) |
| 6. Withdrawal of capital in other companies | 26 |  | 349,207,992,050 | 79,470,659,340 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 64,558,054,239 | 13,975,366,346 |
| Net cash used in investing activities | 30 | - | (421,323,523,445) | $(361,040,080,152)$ |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | - | 10,000,000,000 |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 |  | (136,676,202,800) | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 568,897,925,987 | 648,526,650,404 |
| 4. Cash paid to principal debt | 34 |  | (594,917,417,862) | (356,810,785,171) |
| 5. Cash paid to financial lease debt | 35 |  | $(10,287,786,238)$ | - |
| 6. Dividend, profit paid for owners | 36 |  | (41,078,702,700) | - |
| Net cash (used in) provided by financing activities | 40 |  | (214,062,183,613) | 258,434,503,955 |
|  |  |  |  |  |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | (451,735,918,668) | $(31,554,021,015)$ |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 530,437,846,752 | 50,825,784,724 |
| Influence of foreign exchange fluctuation | 61 |  | - | - |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 |  | 78,701,928,084 | 19,271,763,708 |

